



## Panagiotis Markoulidis

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**Gender**: Male **Date of birth**: 19/6/1959 **Nationality**: Greek

### ABOUT MYSELF

A seasoned professional with more than 40 years of experience in all aspects of ports, harbours and waterborne transport (planning, feasibility studies, design, procurement, project management and construction supervision, organizational and institutional reform etc.) as well as in underwater pipelines and rail and Metro projects (planning, feasibility studies procurement, project management and construction supervision, organizational and institutional reform etc.). Vast international experience including most of the European Union (EU) countries, Western Balkans and Middle East. Over 20 years of experience in projects financed by the EU and International Financing Institutions (IFIs).

### WORK EXPERIENCE

[ 1/7/2024 – Current ]

#### Senior Transport Specialist Adviser/Port and Waterborne Transport Expert

*Freelancer*

**City**: Athens | **Country**: Greece

Preparation of Feasibility Studies for the following projects:

- Expansion of port infrastructure in the island of Ios, Greece
- Repair - Upgrade of sea defences and quay walls at the Port of Rethymnon, Crete, Greece

[ 1/12/2016 – 30/6/2024 ]

#### Senior Transport Specialist Adviser

*European Investment Bank*

**City**: Bucharest | **Country**: Romania

Participation as Team Leader or member of the project team in more than 40 projects from the port, inland waterways and rail sector in a number of EU countries (Romania, Bulgaria, Poland, Greece, Slovakia, Portugal) and countries in Western Balkans (Serbia, Montenegro), providing technical assistance to project beneficiaries to ensure project co-financing through EU Grands and/or EIB. Key responsibilities were as follows:

- Appraisal and amendmend of feasibility studies (including Cost-Benefit Analysis and EIA)
- Appraisal and amendment of tender documents and procurement strategies

[ 1/2/2016 – 31/10/2016 ]

#### Senior Project Manager (line 4), Riyadh Metro Project (Lines 4,5 and 6)

*Hill International*

**City**: Riyadh | **Country**: Saudi Arabia

Reporting for line 4 to the Project Director, leading and managing successfully a team of 140 professionals (managers, engineers, and administrative staff). My overall responsibility and accountability was to ensure delivering of entire line 4 according to the contract requirements, regarding time, cost and quality. Metro line 4 had a total length of 27.9 km, one depot (common for lines 4 and 6) and 7 stations (2 shallow underground and 5 elevated).

[ 1/4/2014 – 31/1/2016 ]

#### Project Manager, Riyadh Metro Project

## **Hill International**

**City:** Riyadh | **Country:** Saudi Arabia

Reporting to the Senior Project Manager for lines 4 and 6, leading and managing successfully a team of around 70 professionals (managers, engineers, and administrative staff). My overall responsibility and accountability was to ensure delivering of the following project sections and stations according to the contract requirements, regarding time, cost and quality.

### **Line 4**

- Viaducts (total length: 8.4 km)
- Cut & Cover Tunnels (total length: 3.5 km)
- At Grade section (total length: 8.0 km)
- Stations (2 shallow underground and 3 elevated)
- Depot (common for lines 4 and 6)

### **Line 6**

- Viaducts (total length: 3.1 km)
- Cut & Cover Tunnels (total length: 5.9 km)
- At Grade (total length: 1.4 km)
- Stations (1 shallow underground, 1 at Grade and 2 elevated)

[ 1/1/2012 – 31/1/2014 ] **Project Director**

**SALFO and Associates SA, Doha, Qatar**

**City:** Doha | **Country:** Qatar

Reporting to the CEO of the company and assuming overall responsibility and accountability for the project of providing PM/CM services to the New Doha International Airport (NDIA) for the following construction projects within NDIA:

- Construction of Corniche Landscaping, Bike Path, Bus Shelters and Car Park Shades
- Enhancement of Landscaping and Installation of Street Lights and Flag Poles
- Manufacture and Delivery of NDIA Street Lights and Flag Poles

[ 1/1/2011 – 31/12/2011 ] **Freelance Consultant**

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**City:** Athens | **Country:** Greece

Project Manager for the following projects:

- Technical Assistance to the Hellenic Ministry of Infrastructure, Transport and Networks for mapping and conducting technical and financial assessment of the existing national transport network (roads, railways, ports, airports, multimodal terminals), as well as for preparing infrastructure upgrading proposals, with particular emphasis on the part of the network that belongs to the core and the comprehensive Trans-European Network.
- Technical Assistance to the Hellenic Ministry of Infrastructure, Transport and Networks for preparing, submitting and monitoring project proposals to be co-financed by the Operational Programmes of the National Strategy Reference Framework or other EU financial instruments.

[ 1/9/2004 – 31/12/2010 ] **Managing Director**

**OMIKRON5 Ltd. – Engineering and Management Consultants**

**City:** Athens | **Country:** Greece

Ultimate responsibility and accountability for all companies projects.

[ 1/9/2001 – 31/8/2004 ] **Project Manager/Senior Consultant**

## ***SALFO Group of Companies***

**City:** Athens | **Country:** Greece

Managing of/participating to more than ten (10) port and other transport infrastructure projects.

[ 1/9/2000 – 31/8/2001 ] **Senior Port Engineer**

***MARNET S.A.***

**City:** Athens | **Country:** Greece

Participation to four (4) port projects.

[ 1/9/1998 – 31/8/2000 ] **Head of Port Engineering Department**

***SYSTEMA S.A.***

**City:** Athens | **Country:** Greece

Managing of/participating to eight (8) port projects.

[ 1/6/1995 – 31/8/1998 ] **Project manager/Senior Port Engineer**

***ADK Consulting Engineers S.A.***

**City:** Athens | **Country:** Greece

Project Manager of the project for providing PM/CM services for the 1st expansion phase of the port of Igoumenitsa, Greece.

The construction works included:

- A 760m long caissons quay wall for stern berthing of large ferries operating between Greece and Italy (13 berths)
- 13 Ro-Ro ramps
- Land reclamation of about 12ha for the development of the new port area
- Port facilities (terminal buildings, pavements, utilities, etc.)

Responsible for the detailed design of the stormwater drainage system of the port.

[ 1/3/1990 – 31/5/1995 ] **Port Engineer**

***ROGAN & ASSOCIATES***

**City:** Athens | **Country:** Greece

Participation to design preparation and preparation of tender documents for more than twenty (20) port projects in Greece.

[ 19/3/1989 – 18/3/1990 ] **Soldier**

***Greek Army, Corps of Engineers***

**City:** Alexandroupolis | **Country:** Greece

[ 1/10/1983 – 10/3/1989 ] **Research Engineer**

***Aachen University of applied sciences - Ocean Engineering Division***

**City:** Aachen | **Country:** Germany

Participation to five (5) research projects in the offshore engineering sector.

## **EDUCATION AND TRAINING**

[ 1/10/1983 – 10/3/1989 ] **Dr.- Ing.**

***Aachen University of Applied Sciences*** [www.fh-aachen.de](http://www.fh-aachen.de)

**City:** Aachen | **Country:** Germany |

[ 1/10/1977 – 28/2/1983 ] **MSc in Civil Engineering**

**National Technical University of Athens** [www.ntua.gr/el/](http://www.ntua.gr/el/)

**City:** Athens | **Country:** Greece |

[ 15/6/2014 – 15/6/2014 ]

**Seminar on “Protecting Major Structures – Developing a Robust & Durable Waterproofing Strategy”**

**GRACE Construction Products**

**City:** Riyadh | **Country:** Saudi Arabia |

[ 13/11/2004 – 14/11/2004 ]

**Seminar on “Appraisal, Monitoring and Impact Assessment Techniques for EU Structural Funds”**

**Institute of Public Administration, Maastricht, NL**

**City:** Brussels | **Country:** Belgium |

[ 15/1/2000 – 19/1/2000 ]

**Seminar on "Resource and cost control, using Primavera Project Planner”**

**CHRONOS Ltd.**

**City:** Athens | **Country:** Greece |

[ 8/11/1997 – 9/11/1997 ]

**Seminar on “Implementation of ISO 9000 in consultancy services”**

**Greek Society of Business Management**

**City:** Athens | **Country:** Greece |

[ 1/11/1997 – 2/11/1997 ]

**Seminar on “Software tools for workflow simulation”**

**Greek Society of Business Management**

**City:** Athens | **Country:** Greece |

[ 14/10/1997 – 15/10/1997 ]

**Internal Auditor Training Course**

**QMI Scotland Limited, United Kingdom**

**City:** Athens | **Country:** Greece |

[ 7/10/1997 – 8/10/1997 ]

**Training course "Introduction to the ISO 9000 Series Standards"**

**QMI Scotland Limited, United Kingdom**

**City:** Athens | **Country:** Greece |

[ 12/5/1995 – 14/5/1995 ]

**Training course on “Database Management using MS ACCESS”**

**National Technical University of Athens, Centre of Continuing Education**

**City:** Athens | **Country:** Greece |

[ 5/5/1995 – 7/5/1995 ]

**Training course on “Database Management using ORACLE”**

**National Technical University of Athens, Centre of Continuing Education**

**City:** Athens | **Country:** Greece |

[ 5/6/1993 – 9/6/1993 ]

**Seminar on “Recent Advances in Geotechnical and Earthquake Engineering”**

**National Technical University of Athens, Centre of Continuing Education**

**City:** Athens | **Country:** Greece |

## **LANGUAGE SKILLS**

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**Mother tongue(s):** Greek

**Other language(s):**

**English**

**LISTENING C1 READING C1 WRITING C1**

**SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1**

## **German**

**LISTENING C1 READING C1 WRITING C1**

**SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1**

*Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user*

## **DIGITAL SKILLS**

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### **My Digital Skills**

Microsoft Word, Microsoft Excel, Microsoft Powerpoint, Microsoft Outlook & Microsoft Teams | Autodesk AutoCAD (2006/2017) | Zoom | Webex | Microsoft Visio Professional | Primavera project planner | Microsoft Edge | Chrome